



## In your book of business, which of your clients are:

- 75-85 years old
- Have non-qualified assets in Annuities that may be sitting idle and not being used for income
- Thinking about healthcare needs but didn't plan for LTC
- Looking for tax-free options

If you have even one client that fits the above, this webinar can help them achieve more for their financial future.

## How does instant issue for base-only policies sound?

When the annuitant answers five questions favorably on the application AND the application is submitted vie e-app, they will receive instant approval. (If submitted via paper, the policy will be issued 48 hours after it is received in the home office). Contact the LTC Team for more details, case consultation, quotes and resources.



